



THE SUBtext

ASA SAN ANTONIO | 13333 Blanco Rd. Ste 306, San Antonio, TX 78216 | 210.349.2105

PRESIDENT's message

Howdy!

Two years have flown by for me, and it has been amazing. I am thankful to have been able to serve as this association's President, and I am very proud of what we have been able to do with our members and the chapter.

I am very proud of your Board of Directors. I have been fortunate to serve with some wonderful individuals who show up each and every day to help this organization and its wonderful membership. We are blessed that we have some very dedicated, selfless people working on our behalf to better the trades and this organization. I am glad to call them my friends.

To our members, keep being a voice for our trade. Keep fellow-shipping with each other, keep attending mixers, meetings and trainings, and keep answering the call to stand up for subcontractors and their rights. Work with one another and enjoy the time we all have together.

We were able to push our growth on membership and continue to retain members by implementing the board liaison system. Each board member is assigned a group of members to engage with frequently for feedback and to keep members apprised of upcoming events. I encourage you to visit with your liaison as frequently as you like.

2020 has been anything but expected. COVID-19 tried to crush our spirits and threatened to take down the economy, but the construction industry is resilient and continues to fight back. We have the best subcontractors and we strengthened work practices that we had already been using to show that this industry is essential and that we can safely operate through a pandemic. We will pull 2020 around and "right the ship" so to speak. Look for our events to start up and continue to grow in size and attendance. It is going to be a great year in the end, just watch.

This won't be the last time you hear from me, I look forward to seeing everyone at future events and I will continue to write articles for the association from time to time. It has been my pleasure to represent this organization both locally, state wide, and at the national level. We are strong group and are continually made stronger by our membership. Stay safe, stay healthy and stay essential!

It has been an honor,
"Big John" Leifester
Chapter President

OFFICERS

President

John Leifester

Dedicated Landscape Solutions

Vice President

Debbie Hannasch

Fire Alarm Control Systems, Inc.

Secretary

Ted Dunnam

ESC Safety Consultants

Treasurer

Dustin Michalak

Michalak, PC

Immediate Past President

Kenneth Moore

KCM Cabinets

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Chris Christians, IV

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John Cruz

Broadway Bank

Ish Gonzalez

Alpha Insulation & Waterproofing

George Major, Jr.

Holes of San Antonio

Toby Martinez

Bexar Excavating & Hauling

Adam Matthys

Chamberlin Roofing & Waterproofing

Nick Metcalf

BizDoc, Inc.

Jan Meuth

You Name It Specialties

Victor Ruiz

Markel Surety

Scotty Trawick

EquipmentShare

CHAPTER ATTORNEYS

Bethany Beck

Sanderford & Carroll

Tom Walthall

Sanderford & Carroll

CHAPTER HISTORIAN

Greg Kanning

Dumas Hardware



Committee involvement is one of the BEST ways to gain value from your ASA Membership! Please consider serving on an ASA Committee & contact the ASA office or the Committee Chair listed below to find out how you can get involved!

ASA COMMITTEE CHAIRS

Membership

Nick Metcalf

Nick@gobizdoc.com

Safety Committee

Britt Bulgerin

britt.bulgerin@bigstateelectric.com

Government Advocacy

Ish Gonzalez

igonzalez@alphaiwp.com

Rodeo BBQ

Mike McGinnis

mike@lumberhardware.com

Golf Tournament

Jan Meuth & Adam Matthys

jan@ynis.net

amatthys@chamberlinltd.com

Subfest & BBQ Cook-Off

Mike McGinnis

mikem@lumberhardware.com

Fishing Tournament

Greg Kanning & Ish Gonzalez

greg@dumashardware.com

igonzalez@alphaiwp.com

Clay Shoot

Chris Christians

& Ted Dunnam

cbciv@lynwoodsa.com

tdunnam@escsafety.com

Pour-Off Committee

Ish Gonzalez

igonzalez@alphaiwp.com

Tailgate Mixer

Mike McGinnis & Toby Martinez

mikem@lumberhardware.com

toby@bexarexcavating.com

What Happens In Vegas

The first week of March, members of your San Antonio Chapter of the American Subcontractors Association (ASA) traveled to Las Vegas for the National ASA SubExcel Convention. In attendance from our chapter were Ismael Gonzalez, Chapter Director (Alpha Insulation & Waterproofing), Adam Matthys, Chapter Director (Chamberlin Roofing & Waterproofing), Bethany Beck, Chapter Attorney (Sanderford & Carroll) and John Leifester, Chapter President (Dedicated Landscape Solutions). The conference started with a Top Golf mixer & ended with a fun "Rat Pack" performance. Director, Ish Gonzalez stated, "This was my first experience at SubExcel. I was able to learn about the culture we teach and pass on in the workplace and how to have a positive impact from Chris Singleton. Other seminars that were helpful were the economic outlook, processing change orders and governmental affairs. The best part was getting to meet fellow subcontractors and discuss different markets and the happenings and ways of approaching construction challenges."

SUBExcel is the annual national convention of the American Subcontractors Association, a trade association representing construction subcontractors, specialty trade contractors and suppliers. There are many perks of attending SUBExcel:

- Get proven business tips from acclaimed speakers that will transform your company and your bottom line to succeed in today's construction markets.
- Learn about the latest productivity-enhancing products and services provided by ASA exhibitors.
- Enjoy the luxury hotel accommodations.
- Enjoy special events, including the ASA President's Welcome Reception and the Final Reception & Banquet.
- Take a deeper look at your industry, your chapter, and your association and be part of mapping our industry's path forward in ASA's task force, committee and council meetings.
- And much more!



Fresh New Look Same Great Resource

Our chapter website was recently updated with a new sleek look! Among other great features, the website is now mobile friendly, making it easier than ever to find the information you need right at your fingertips. Searching for a member or a particular trade? Our membership database lets you search our organization for the exact company you're looking for!



Join us for
SubExcel 2021
at Miramar Beach,
Florida!
Feb 24-27, 2021
(registration opens
Nov 1, 2020)

**Save
the
Date**

MEMBERSHIP Corner

by Nick Metcalf, BizDoc

Even in these uncertain and trying times, our membership has continued to grow! We added 5 new members the past two months and we have a number of potential members on hold until they get a better grasp on the current situation. One reason I think membership has grown is because of the effort locally, state-wide and nationally that ASA put in to keep the construction industry working. Having an ally like ASA not only gives you a voice with our lawmakers, but is also a great resource for numerous Covid-19 related topics. From how Covid-19 impacts OSHA related issues to information regarding the PPP (Paycheck Protection Program), ASA has been there all along the way. Even with the world around us changing, it is great to know that an association like ASA has the back of subcontractors and construction industry.

Welcome to our newest members

Please take the time to meet the newest members of ASA of San Antonio, and let's start building a better future together!

Cotovi

Christina Grascel
PO Box 33446
San Antonio, TX 78265
210.637.3388
www.cotovi.com
Trade: Millwork

Kennedy Wire Rope & Sling

Frank Garcia
4202 Dividend Dr.
San Antonio, TX 78219
844.560.7984
www.kwrs.com
Trade: Manufacturing; Safety;
Equipment; Rigging

LASCO Acoustics & Drywall

Taber Diaz
431 Isom Road
Ste 212
San Antonio, TX 78216
210.832.9900
210.832.9904
www.lascoadi.com
Trade: Framing; Drywall;
Insulation; Acoustical; Ceilings

Current Membership
165

Parker's Professional Services

Dominic Parker
8730 Rustling Breeze
San Antonio, TX 78254
210.505.2166
www.parkersprofessionalservices.
business.site
Trade: Doors

Up 10 Welding & Fabrication

Mr. Jeff Lundberg
PO Box 322
Adkins, TX 78101
210.838.7442
www.up10welding.net
Trade: Welding; Mechanical;
Erection; Structural; Fabrication

SPONSORSHIP

You asked, and we delivered! This year we rolled out a special option for companies to become Annual Sponsors with ASA for the best value & premium advertising. Contact the ASA office for more information on the optional packages, or reach out to Jennifer to inquire about a customized package that's right for you!

INDUSTRY CHAMPIONS

ESC SAFETY CONSULTANTS

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MEMCO CONSTRUCTION STAFFING • PAYROLL SERVICES

TRADE MANAGEMENT A PROFESSIONAL GROUP OF COMPANIES

ASA INDUSTRY PARTNERS

ALAMO CONSTRUCTION

ALLEN & ALLEN CO. LUMBER & HARDWARE - ESTABLISHED 1951

ARI ARNOLD REFRIGERATION, INC.

AZTECA

3C METALS

THE FETZER COMPANIES, INC.

MIDDLEMAN CONSTRUCTION COMPANY

SAFETY

STRUCTURA

SUNDT

TEJAS PREMIER

YMS

Construction Jobsite Safety Precautions

#StaySafeStayEssential

SOCIAL DISTANCING

Maintain 6ft of separation between persons while performing tasks & at all meetings. Avoid shaking hands.



WASH HANDS FREQUENTLY

Wash your hands often with soap and water for at least 20 seconds. If soap and water are not available, use alcohol-based hand rubs or gels.

AVOID TOUCHING FACE

Virus droplets can live on surfaces that you touch, and then get into your body through membranes on the face - specifically the eyes, nose & mouth.



WEAR MASK OR CLOTH COVER OVER NOSE & MOUTH

To minimize touching your face & to help avoid spreading the virus, wear a mask or cloth over your nose & mouth when interacting around people.



DISINFECT SURFACES

Clean & disinfect frequently touched surfaces (doorknobs, handles, tables, keys, phone, computers) to avoid the spread of germs.



NO UNNECESSARY VISITORS

Avoid unnecessary visitors to the workplace to avoid possible entry & spread of germs

IF YOU'RE SICK STAY HOME

To reduce the risk of spreading the illness, stay home if you feel sick, even if your symptoms are mild.



KNOW THE SYMPTOMS

Early symptoms include fever, dry cough & fatigue. The virus can lead to trouble breathing, chest pain, pneumonia & respiratory failure.

ADDITIONAL RESOURCES & INFO

For more information visit the websites of the ASA & the CDC:

www.asasanantonio.org/covid19
www.asaonline.com/covid-19-information/
www.cdc.gov/coronavirus/2019-ncov/



During this unprecedented time, you have risen to the call and instituted safety measures for your employees that include social distancing and other hygiene measures. Because the current COVID-19 health crisis presents a constantly changing set of circumstances, this is a call to revisit those safety protocols to ensure you are doing everything you can to keep your employees safe at your office and on project sites. As Texas begins to reopen, increased vigilance is necessary so that the construction industry does not proportionately contribute to the expected rising numbers of positive cases.

As a part of the Governor's process for reopening the state for business, he adopted a public health strategy to address the crisis: (1) increase testing; (2) isolate infected people; (3) find everyone who has been in contact with the infected person; and (4) quarantine all exposed contacts for 14 days.

A pivotal part of this strategy is to increase the number of contact tracers led by the Department of State Health Services. Contact tracers interview people who test positive for COVID-19 in order to find and inform people that may have been in contact with the person and thus at a higher risk for infection and the possible necessity for self-isolation/quarantine. Contact tracing also leads to the collection of data that can reveal geographic, demographic, or other types of "hot spots". The state plan is to have 4,000 contact tracers working across the state by May 11th. This is exponentially more than were in place at the end of April.

Because construction is classified as an essential business, we have been able to continue our work for the duration of restrictive stay at home orders that have closed many other businesses. As a result, it is logical that the number of positive COVID-19 cases traced back to our industry may be more than some other industries. The hope is that due to ongoing safety protocols, the number of positive cases related to construction is low.

Please review your COVID-19 safety protocols now. Be aware of specific requirements that may apply to your jobsites. At a minimum, you should abide by OSHA and CDC requirements for social distancing; personal hygiene; disinfection of common tools and spaces; and encouraging workers to stay at home if they, or someone are sick. Additionally, Dallas County, Travis County and the City of Austin have all adopted specific guidance for construction. Many cities and counties have also adopted mandatory face covering requirements. These and other suggested COVID-19 safety measures are available on the TCA website, www.texcon.org.

I recognize that you can only control your employees' COVID-19 exposure when they are working for you; however, it is important that we all do everything we can to keep our employees and their families as safe as possible. Be vigilant.

Thank you and stay safe,
Raymond Risk
Texas Construction Association (TCA), President

Save The Date

ASA FISHING TOURNAMENT ROCKPORT, TEXAS

June 26-27, 2020

Make America Fish Again



ASA Golf Tournament TPC

Canyons Course
July 28, 2020



TAILGATE TASTE-OFF

We can finally "MEAT" again!



Sept 18, 2020

Mays Family Scouts Ranch



25th Annual Excellence in Construction Award Winners



President's Award
Ted Dunnam
ESC Safety Consultants



Pioneer Award
Wilbur Davis
FABCO



Superintendent of the Year
Nile Wright
The Fetzer Companies, Inc.



Project Manager of the Year
Robert Hoyland
Keller-Martin Construction



Project of the Year
Under \$2.5 Million
Middleman Construction Co.



Project of the Year
Between \$2.5-\$5 Million
Structura



Project of the Year
Between \$5 - \$10 Million
Joeris General Contractors



Project of the Year
Between \$10 - \$20 Million
Bartlett Cocke GC



Project of the Year
Over \$20 Million
SpawGlass



General Contractor
of the Year
*Bartlett Cocke
General Contractors*



ASA Board of Directors

UPCOMING EVENTS

JUNE

June 23 - Association Celebration

June 26 - Fishing Tournament

JULY

July 21 - Lunch & Learn

July 28 - Golf Tournament

AUGUST

Aug 20 - Annual Sporting Clay Shoot

Aug 25 - General Meeting

SEPTEMBER

Sept 18 - Tailgate Taste-Off

Sept 22 - Lunch & Learn

OCTOBER

Oct 27 - General Meeting

Oct 28 - Killer Contracts Seminar

Oct 29 - Pour Off & Texas Hold 'Em

Thank You to our Newsletter Sponsor



Mr. Tommy Harral

17170 Jordan

Ste 406

Selma, TX 78154

210.651.8252

www.thcitx.com

sharral@att.net



ASA SAN ANTONIO

13333 Blanco Rd. Ste 306

San Antonio, TX 78216

COVID
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Let's *get* Social



ASASanAntonio

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